



# CHASHMA SUGAR MILLS LIMITED

Corporate Briefing Session 2019

Presenter: Mr. Rizwan Ullah Khan, CFO

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ



# TABLE OF CONTENTS

1. Introduction (Group & Company)
  2. Five Years Performance (Financial & Operational)
  3. Financial Results (2019 vs 2018)
  4. Current Status (Operational & Financial Performance) Nine Months ended June 2020
  5. Future Outlook
- 



01

# INTRODUCTION

(Group and Company)



# INTRODUCTION OF THE GROUP

- ❖ The sponsors of the Premier Group of Companies (“The Group”) have been in commerce and industry since 1950 (experience of 70 years).
- ❖ The Group is involved in the production of white crystalline Sugar, Ethanol, high grade polypropylene products, Grain Storage Facilities, Housing Project, bulk chemical management at Karachi terminal and interests in real-estate.
- ❖ The Group is also promoting agriculture sector in the field of variety sugar cane cultivation.
- ❖ Major Group companies include:
  - ❖ Premier Sugar Mills & Distillery Company Limited (listed company)
  - ❖ Chashma Sugar Mills Limited
  - ❖ Whole Foods (Pvt.) Limited
  - ❖ Syntron Limited
  - ❖ Syntronics Limited
  - ❖ Azlak Enterprises (Private) Limited

# CHASHMA SUGAR MILLS LIMITED

- Chashma Sugar Mills Limited (“the Company”) was incorporated in Pakistan on May 5, 1988.
- The company is principally engaged in manufacturing, production and sale of sugar, other allied compound/products.
- **“Corporate Structure”** of the Company is as follows:
  - The Premier Sugar Mills & Distillery Company Limited - **Parent Company**
  - Whole Foods (Pvt.) Limited - **100% Owned Subsidiary**

# PRODUCTION UNITS

- ❖ The Company has two Sugar Production Units and one Ethanol Production unit.
  - Unit – 1 is situated at University Road, D.I.Khan, KPK
  - Unit – 2 is situated at Ramak, D.I.Khan, KPK
  - Ethanol Unit is situated at Ramak, D.I.Khan, KPK



Chashma Unit – 1  
Crushing Capacity: 12,000 MT/day



Chashma Unit – 2  
Crushing Capacity: 6,000 MT/day



Chashma Unit – Ethanol  
Production Capacity: 125,000 liters/day



02

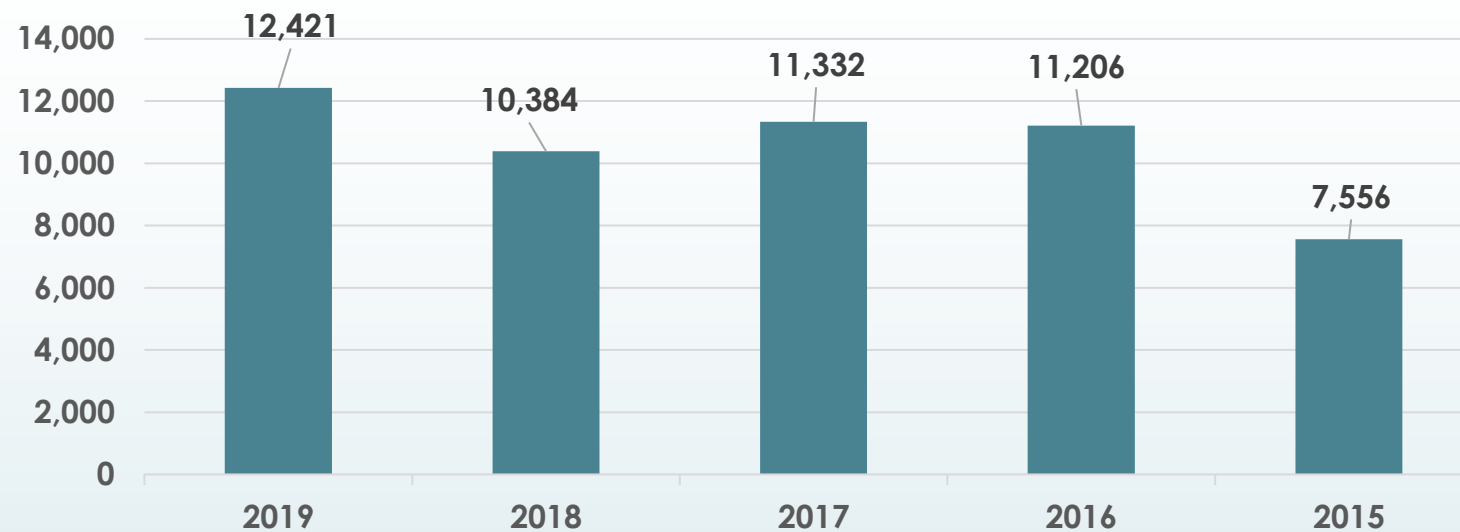
# FIVE YEARS PERFORMANCE

(Financial & Operational)



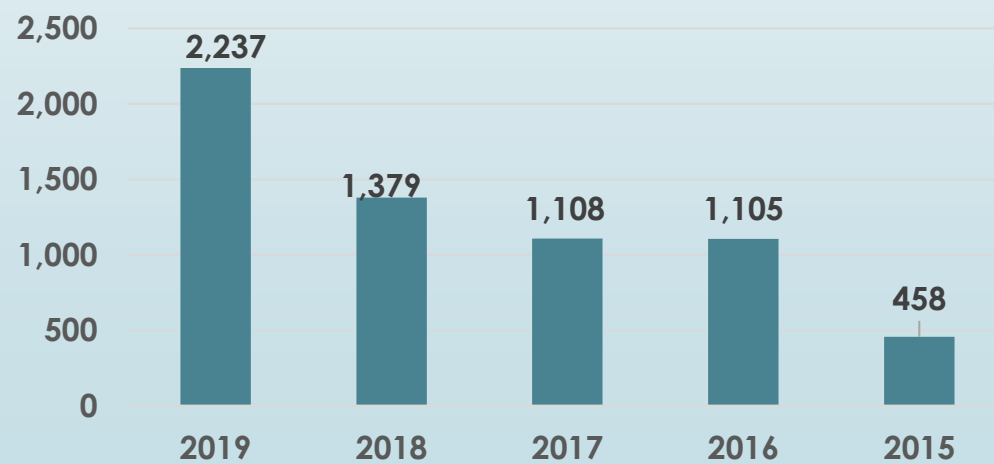
## Sales - net

(Rupees in Million)



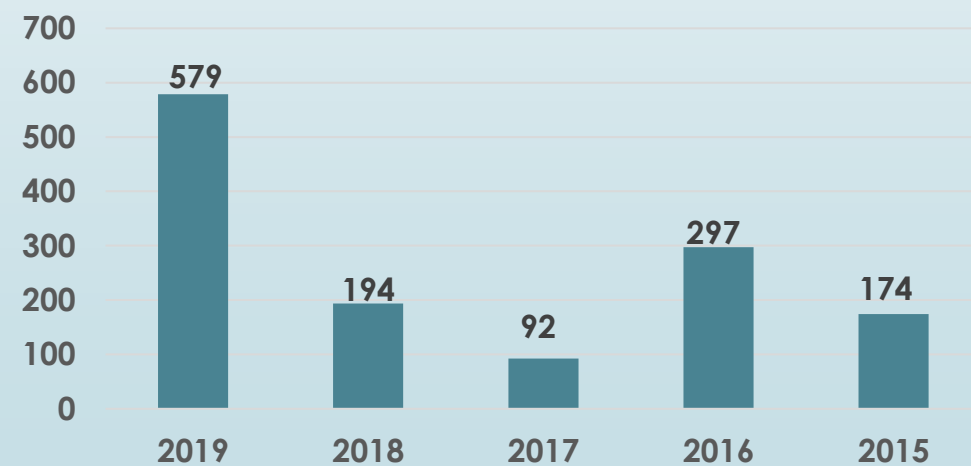
## Gross Profit

(Rupees in Million)



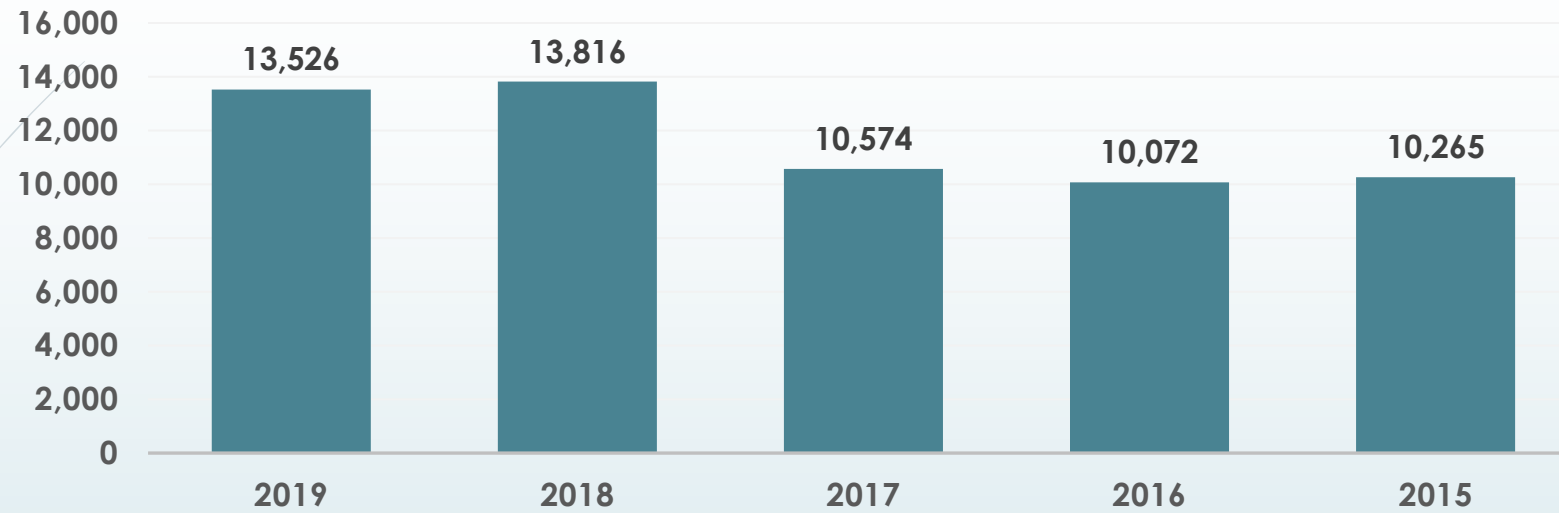
## Net Profit (PAT)

(Rupees in Million)



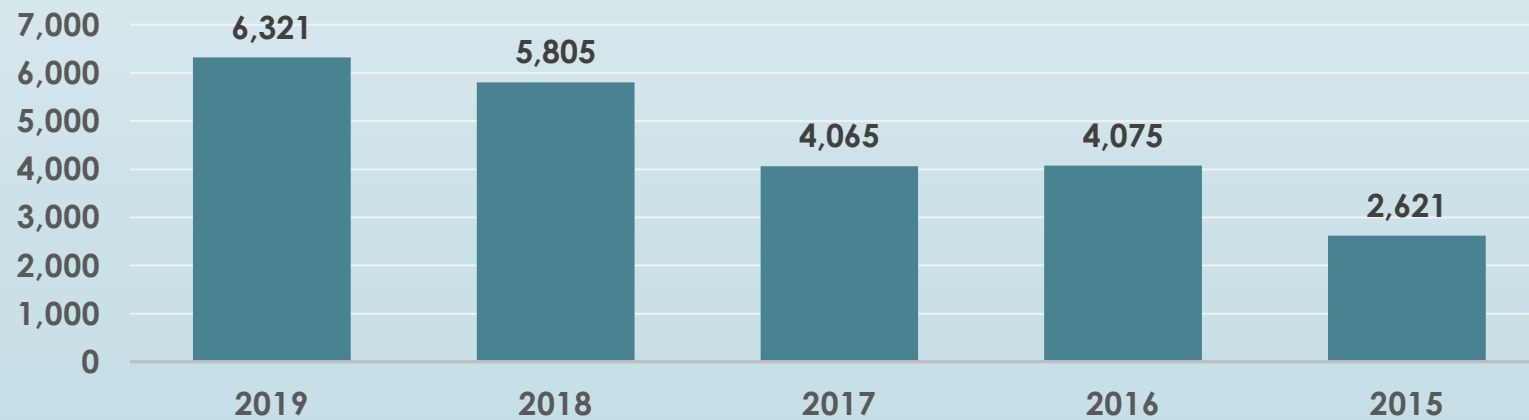
## Total Assets

(Rupees in Million)

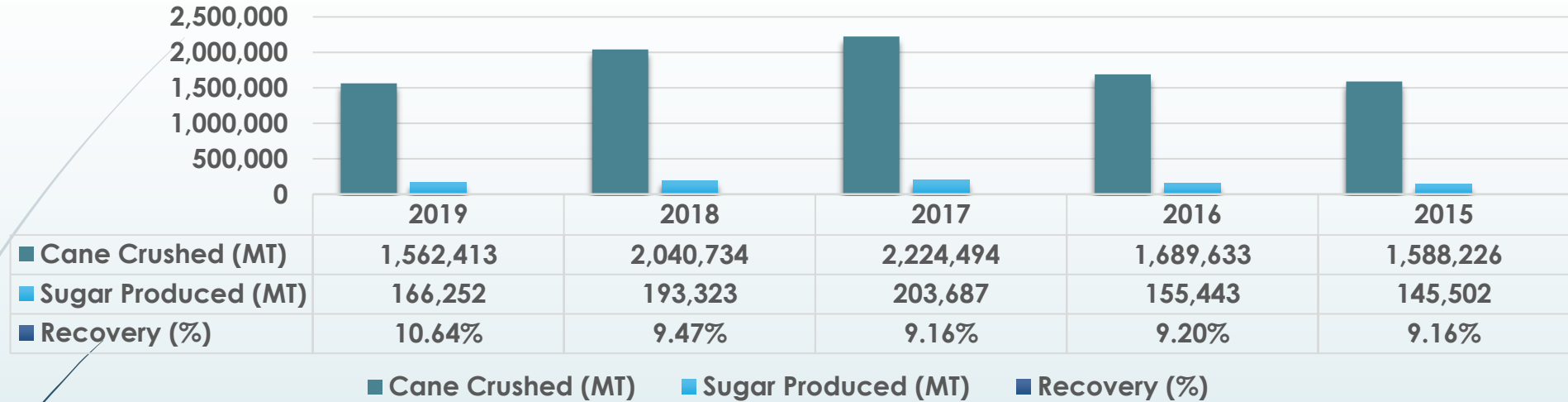


## Shareholder's Equity

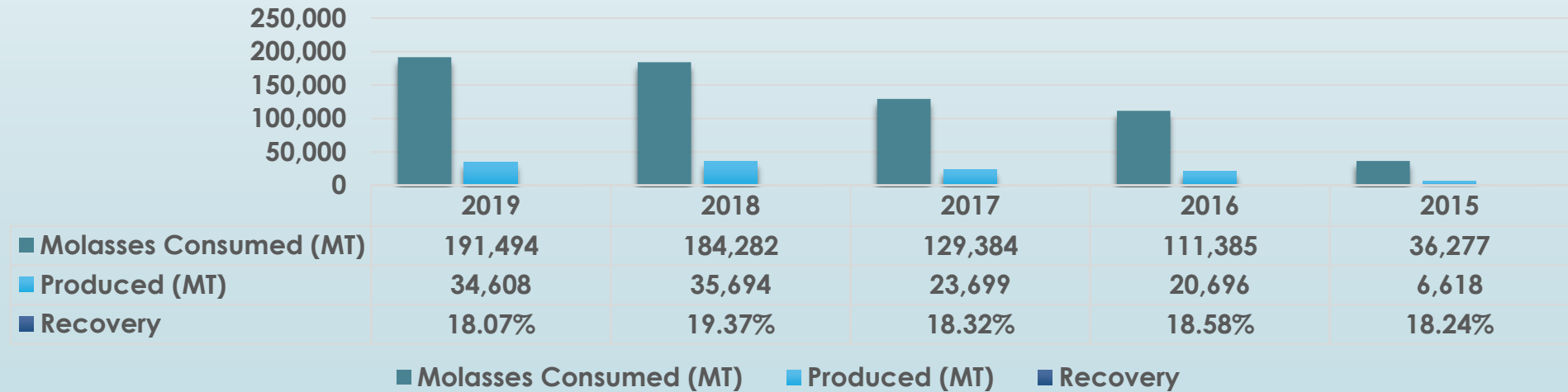
(Rupees in Million)



## Production of Sugar



## Production of Ethanol





03

# Financial Results

(2019 vs 2018)



# PROFIT & LOSS HIGHLIGHTS – Unconsolidated

	2019 Rs.in “000”	2018 Rs.in “000”	Difference %age
Sales – net	12,420,711	10,383,833	20%
Gross Profit	2,237,055	1,379,007	62%
Operating Profit	1,386,048	737,524	88%
Profit before taxation	636,500	253,164	151%
Profit after taxation	578,648	193,623	199%
<b>Profit Distribution</b>			
Dividend to shareholders	143,460	43,038	233%
Profit retained for future growth	435,188	150,585	189%
<b>Total</b>	<b>578,648</b>	<b>193,623</b>	
<b>Earnings per share - basic and diluted (Rs.)</b>	<b>20.17</b>	<b>6.75</b>	

# FINANCIAL POSITION HIGHLIGHTS – Unconsolidated

	2019 Rs. in '000'	2018 Rs. in '000'	Difference %age
Property, plant and equipment	9,223,953	9,531,791	-3%
Stores and spares	469,713	342,702	37%
Stock-in-trade	1,724,824	2,242,638	-23%
Trade debts	57,011	219,126	-74%
Other assets	2,050,840	1,479,468	39%
<b>Total Assets</b>	<b>13,526,341</b>	<b>13,815,725</b>	
Shareholders' equity	6,321,459	5,805,482	9%
Long term finances – secured	2,192,099	2,280,171	-4%
Trade and other payables	688,982	712,298	-3%
Short term running finance	3,100,942	3,796,204	-18%
Other liabilities	1,222,859	1,221,570	0%
<b>Total Equity and Liabilities</b>	<b>13,526,341</b>	<b>13,815,725</b>	

# PROFIT & LOSS HIGHLIGHTS – Consolidated

	2019 Rs.in “000”	2018 Rs.in “000”	Difference %age
Sales - net	12,420,711	10,383,833	20%
Gross profit	2,237,055	1,379,007	62%
Operating profit	1,378,488	736,054	87%
Profit before taxation	628,940	251,694	150%
Profit after taxation	571,088	192,153	197%
<b>Profit Distribution</b>			
Dividend to shareholders	143,460	43,038	233%
Profit retained for future growth	427,628	149,115	187%
<b>Total</b>	<b>571,088</b>	<b>192,153</b>	
<b>Earnings per share - basic and diluted (Rs.)</b>	<b>19.90</b>	<b>6.70</b>	<b>197%</b>

# FINANCIAL POSITION HIGHLIGHTS – Consolidated

	2019 Rs. in '000'	2018 Rs. in '000'	Difference %age
Property, plant and equipment	9,536,212	9,558,755	0%
Stores and spares	469,712	342,702	37%
Stock-in-trade	1,724,824	2,242,638	-23%
Trade debts	57,011	219,126	-74%
Other assets	1,914,866	1,451,545	32%
<b>Total Assets</b>	<b>13,702,625</b>	<b>13,814,766</b>	
Shareholders' equity	6,312,429	5,804,012	9%
Long term finances – secured	2,372,252	2,280,171	4%
Trade and other payables	705,196	712,809	-1%
Short term running finance	3,100,942	3,796,204	-18%
Other liabilities	1,211,806	1,221,570	-1%
<b>Total Equity and Liabilities</b>	<b>13,702,625</b>	<b>13,814,766</b>	





04

# CURRENT STATUS

(Operational & Financial Highlights)  
Nine Months ended June 2020



# Operational Highlights

(Nine Months Ended June 30, 2020)

- **Season Started:** November 29, 2019
  - **Season Ended:** March 18, 2020
  - **Cane Crushed:** 1,432,075 MT
  - **Sugar Produced:** 151,012 MT (10.55%)
  - **Ethanol produced:** 26,025 MT
- 

# Financial Highlights (June 2020 vs. June 2019)

	June 30, 2020 Rs. in '000'	June 30, 2019 Rs. in '000'	Difference (%age)
Sales - net	14,218,628	9,281,293	53%
Gross profit	2,985,086	1,601,839	86%
Operating profit	1,951,304	992,806	97%
Profit before taxation	1,249,136	454,852	175%
<b>Profit after taxation</b>	<b>1,127,372</b>	<b>392,813</b>	<b>187%</b>
<b>Earnings per share - basic and diluted (Rs.)</b>	<b>39.29</b>	<b>13.69</b>	



05

# FUTURE OUTLOOK



# FUTURE OUTLOOK



Efficient organization with professional competence of top order is engaged to remain one of important market leaders in the sugar industry in manufacturing and marketing of white sugar and Ethanol. And to ensure attractive returns to business associates and optimizing the shareholders value as per their expectations.



During the crushing season 2019-20, crushing decreased by 8.34% due to shortage of Sugarcane which resulted in increase of sugarcane prices from Rs. 190/- per maund to Rs. 260/- per maund. Due to less sugar production, the sugar prices increased and Federal Govt. on recommendation of PSMA approved to import 300,000MT of Sugar.

The Sugarcane crops for the forthcoming year is healthy and free of disease. We are expecting better yields in the forthcoming year.



The Company's Silo Project investment in Whole Food (Pvt.) Ltd is expected to commence its Commercial Operations in the upcoming Financial Year.

The principal activity of WFL is to setup, manage, supervise and control the storage facilities for agricultural produce.



# Q&A Session

Q&A Session



THANK YOU!